# P2C LABOR MARKET REPORT 

Career Cluster Maps<br>TBR-USDA District

Workforce Region(s): Southwest

## Career Cluster Maps

The P2C Career Cluster Maps provide an overview of regional high-demand occupations associated with various job zones (i.e., levels of education and training). The purpose of these maps is to assist educators and students in developing awareness of entry and exit points within a particular career field. The maps have been developed to align with the National Career Clusters Framework and rely on the O*NET job zone classification system to accurately assign occupations to job zones. Labor market data displayed in the cluster maps was collected from state and regional labor departments to reveal market demand and median wages for each occupation. In using these maps, educators and students can quickly gain a sense of potential highvalue career opportunities and the level of education and training needed to prepare for these professions. This can promote the alignment of education practices with regional careers and assist students in making informed career decisions that take into account regional labor market demands.

## Career Cluster Map Data

| Data Category | Data Description | Potential Application |
| :---: | :---: | :---: |
| Occupations by Job Zone | - Occupations listed by highest projected demand within each job zone | - Understanding Entry and Exit Points - Educators and students can identify employment opportunities that are highest in demand at various education levels. This can be used to encourage informed decisions about when to enter and exit education/training programs. |
| Annual Openings | - Projected annual openings displayed for each occupation | - Evaluating Employment Opportunity - Occupations that are higher in in annual openings offer more opportunity for students. Educational practices can be directed toward preparing students for occupations that are highest in demand. |

- Assessing Occupation Value - Data related to median wages can be used to determine which occupations offer the most value to students. Career readiness efforts can target high-value occupations with higher wages, as well as higher annual openings.
* Few occupations in these pathways require education at this level.
*** = Insufficient Data


## Career Clusters and Pathways

Career Cluster

## - Accounting

- Banking Services
- Business Finance
- Insurance
- Securities \& Investments

Career Cluster: Business Management \& Administration

| Job Zone 1 <br> High School Diploma or Less | Job Zone 2 <br> High School Diploma | Job Zone 3 <br> Certificate or Associate's Degree | Job Zone 4 <br> Bachelor's Degree | Job Zone 5 <br> Master's or Doctorage Degree |
| :---: | :---: | :---: | :---: | :---: |
| * | Secretaries and Administrative <br> Assistants, Exce... <br> Annual Openings $=285$ <br> Median Wage $=\$ 31,348$ | Bookkeeping, Accounting, and Auditing Clerks <br> Annual Openings $=130$ <br> Median Wage = \$33,871 | General and Operations Managers <br> Annual Openings $=140$ <br> Median Wage $=\$ 73,366$ | Management Analysts Annual Openings $=5$ Median Wage $=\$ 58,487$ |
| * | Office Clerks, General Annual Openings $=210$ Median Wage $=\$ 29,512$ | First-Line Supervisors of Office and Administra... <br> Annual Openings $=115$ <br> Median Wage $=\$ 47,277$ | Human Resources <br> Specialists <br> Annual Openings $=40$ <br> Median Wage $=\$ 50,260$ | * |
| * | Customer Service Representatives <br> Annual Openings $=190$ <br> Median Wage $=\$ 29,594$ | Executive Secretaries and Executive Administrat... <br> Annual Openings $=25$ <br> Median Wage $=\$ 46,660$ | Industrial Production <br> Managers <br> Annual Openings $=20$ <br> Median Wage $=\$ 88,053$ | * |
| * | Shipping, Receiving, and Traffic Clerks <br> Annual Openings $=85$ <br> Median Wage $=\$ 33,952$ | Human Resources Assistants, Except Payroll and ... <br> Annual Openings $=10$ <br> Median Wage $=\$ 35,516$ | Human Resources <br> Managers <br> Annual Openings $=10$ <br> Median Wage = \$72,318 | * |
| * | Receptionists and Information Clerks <br> Annual Openings $=80$ <br> Median Wage $=\$ 25,896$ | Procurement Clerks <br> Annual Openings $=10$ <br> Median Wage $=\$ 37,741$ | Training and Development Specialists <br> Annual Openings $=10$ <br> Median Wage $=\$ 50,076$ | * |

